

ENLIGHTENED MINDS SOLUTIONS

Enlightened Minds brings together a team of experienced and talented professionals to provide high quality solutions to support the Chief Executive and his senior team to achieve their goals and exceed their expectations. With years of experience providing solutions for all levels and in a wide range of industries, Enlightened Minds will quickly spot problems and limitations and rapidly generate highly accurate solutions to achieve your goals. From building a business or an organisation from scratch to improving performance, from turning around a situation to growing the business, very few compare with enlightened minds in their ability to provide a seamless integrated, holistic solution that gives you the best possible return on your investment. Our goal is not just to recover what you invest in our solutions, but to actually multiply whatever you invest.

Guaranteed!

We focus on the following areas, with the goal of providing holistic solutions.

GOAL ACHIEVEMENT SUPPORT SERVICES

Having some goal that you want to achieve is easy. What is difficult is having the strategy and the means to achieve the goal. Most people actually need the help and support of coaches, advisors, trainers, teachers, mentors and personal developers to help them achieve the goals. This is one of the most important role we fill in people's lives and in organisations, to provide support and help people achieve their goals as effectively and as efficiently as possible.

STRATEGY

1. Strategy advisory services
2. Strategy performance audits
3. Strategic planning facilitation
4. Strategy generation and formulation
5. Strategic thinking skills and tools
6. Strategic awareness trainings
7. Strategic power management audits and development solutions
8. Strategic navigation tools and strategies

EFFECTIVE STRATEGIES

1. Personal success strategies
2. Professional success strategies
3. Business success strategies
4. Marketing success strategies
5. Sales success strategies
6. Starting a business
7. Growing a business
8. Turning around a business
9. Building a business
10. Building highly effective organisations
11. Effective Leadership
12. Professional Growth strategies
13. Career success strategies
14. Finding employment
15. Goal achievement strategies

SKILLS TRAINING AND PERSONAL DEVELOPMENT

1. Emotional skills training and development
2. Thinking skills improvement
3. Thinking Powers Unlocking
4. Mindset transformation and change
5. Business and entrepreneurial skills training and development
6. Leadership skills and capabilities development

7. Personal effectiveness and peak performance
8. Running a business
9. CEOship
10. Marketing skills for the battlefield
11. Customer care
12. Sales and selling skills for the battlefield
13. Strategy, strategic thinking and strategic planning facilitation
14. Speaking, Presentation and Communication Skills
15. Proposal writing skills
16. Academic peak performance skills
17. Computer skills including Microsoft Word, Excel, PowerPoint and basic internet and email skills
18. Team building and team leadership skills
19. Team playing skills and capabilities

PROFESSIONAL AND CAREER SUCCESS

1. Packaging, positioning and promoting yourself for career and professional success
2. How to find employment and get employed
3. Plan and manage your career for the best advancement and success
4. Transition from being technical to managerial positions
5. Move yourself from technical and management positions into leadership positions
6. Strategic and tactical professional skills development

PERFORMANCE AND RESULTS MANAGEMENT SOLUTIONS

We develop and deliver solutions to help individuals, teams and organisations to raise their performance, perform according to their highest standards and to successfully produce desirable results and avoid producing poor, bad or wrong results. These include;

1. Thinking management strategies and tools
2. Success and goal achievement systems and protocols
3. Business, marketing, organisational and sales models
4. Performance management tools and strategies
5. Results attainment formulas, equations and algorithms

TRAINING OF TRAINERS

We train trainers from beginners to seasoned trainers, equipping them with high effective training methods, tools and strategies.

RESEARCH AND DEVELOPMENT

We operate a fully-fledged research and development programs and produce high quality research outputs that we use to develop and provide proprietary original insights and solutions, most of which provide us with the leading edge when it comes to the effectiveness of our solutions.

We accept commissioned research by organisations for their own specific needs and requirements.

PROJECT MANAGEMENT SOLUTIONS

1. Feasibility studies
2. Project conception
3. Project development

ENLIGHTENED MINDS SOLUTIONS

4. Project implementation
5. Project management
6. Project monitoring
7. Project resourcing
8. Project evaluation
9. Project performance audits
10. Project proposal writing

ACADEMIC PERFORMANCE SOLUTIONS

1. Peak performance strategies
2. Academic success coaching
3. Academic skills training solutions
4. Examination, project and dissertation support

ORGANISATIONAL DEVELOPMENT AND PERFORMANCE SOLUTIONS

1. Skills training and development
2. Building high performance organisations
3. Building and leading high performance teams
4. Organisational transformation and organisational change
5. Designing, Developing and Building a new organisation.
6. Leadership training and development
7. Effective interpersonal communication
8. Effective communication systems
9. Culture management and organisational performance engineering
10. Performance and results achievement systems

CEO TRAINING, ADVISORY AND DEVELOPMENT

1. CEOship for beginners

2. CEO skills training and capability development
3. CEO strategic advisory services
4. CEO transformation solutions
5. CEOs performance management solutions
6. CEOs vitality support
7. Problem solving support services

TRAINING COURSE AND PROGRAMS DEVELOPMENT

We can design and develop training and development courses and programs to meet specific training and development needs of an organisation. Training programs designed according to the very specific needs of an organisation have a higher return on investment than generic training and development programs.

AVAILABILITY

- Consulting
- Coaching
- Training
- Teaching
- Advisory
- Mentorship

BUSINESS SUPPORT SERVICES

1. Marketing and sales training
2. Marketing and sales strategies
3. Designing Marketing Systems
4. Business Opportunities Management
5. Building a business
6. Business Planning Services
7. Sales Success Strategies

THINKING SKILLS DEVELOPMENT

1. Strategic thinking skills
2. Creating thinking skills
3. Problem solving skills and strategies

4. Conceptual thinking skills
5. Leadership thinking skills
6. Entrepreneurial thinking skills
7. Mathematical thinking skills
8. Systems thinking skills
9. Visual thinking skills
10. Analytical thinking skills
11. Synthetic thinking skills
12. Thinking management skills
13. Scientific thinking skills
14. Process engineering skills

LEADERSHIP DEVELOPMENT

1. Introduction to leadership
2. Leadership for beginners
3. Leadership thinking skills
4. Developing leadership behaviours
5. The Core Leadership Competences
6. Becoming a VETHICAL ISUV Leader
7. Leadership renewal courses
8. Practical leadership
9. Strategic thinking skills for leaders
10. Visionary skills for leadership
11. Emotionally intelligent leadership
12. Speaking and communication skills
13. Presentation and public speaking skills
14. Advanced Team Leadership Skills

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